

F22 Q3 Sales Announcement



Strong sales growth despite ongoing supply chain disruptions

The continued impact of Omicron as well as widespread flooding has resulted in another challenging quarter for our business and the communities we serve. However, despite the disruptions, Group sales growth for the quarter was strong. We remain focused on returning to a more stable operating rhythm for the remainder of the second half and delivering consistently good experiences for our customers.

CEO, Brad Banducci

[Click here to view the Q3 announcement](#)

F22 Q3 Sales Highlights



Total sales

\$15,123m

▲ 9.7%¹ vs Q3 F21



Group eCommerce sales

\$1,456m

▲ 33.4%¹ vs Q3 F21



Australian Food VOC NPS

46

▼ 4 points vs Q3 F21



Australian Food total sales

\$11,432m

▲ 5.4% vs Q3 F21

¹ Continuing operations only



Standing together through national disasters

Our thoughts are with all of our customers, our team and communities that have been impacted by widespread flooding across the Eastern Seaboard during the quarter. In partnership with our customers, Woolworths Supermarkets has raised over \$780,000 via the Salvation Army S.T.A.N.D program to assist its various charity partners in their efforts to support the long term rebuilding of flood affected communities, contributing to total fundraising for the quarter of \$1.6 million. In partnership with Good360, BIG W also supported flood impacted communities by providing essential items to local charities and schools, as well as opening a temporary pop-up BIG W while other local stores are being reconstructed.

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